

**REQUEST FOR PROPOSAL (RFP) FOR
DEVELOPMENT OF DEFENCE TESTING INFRASTRUCTURE (DTI) FOR ENVIRONMENTAL TESTS UNDER THE DEFENCE
TESTING INFRASTRUCTURE SCHEME (DTIS)**

TENDER No: 12575/DGQA/DTIS/ENVIRONMENTAL TESTING FACILITY

REPLIES TO PRE-BID QUERIES OF THE BIDDER

S.No	Clause No	Tender clause description	Query	Response
1	Clause 1.3, Objective of DTIS: & Clause 2.1 DTI facility for Environmental testing	Objective of DTIS: The objective of the proposed Scheme is to promote indigenous defence production, with special focus on participation of MSMEs and Start Ups by bridging gaps in defence testing infrastructure in the country. Setting up of Defence Testing	Refer to the Paper on ET from DGQA Publication Guvvatta-2020. MEIL: Free testing at CQAE(WE) NETF Lab for Govt/PSU orders, makes undue queueing at NETF, whereas many ET facilities of Govt/ CPRI/ DRDO etc. are under-utilized and expensive compared to LD value of the Projects. As a result, there is a serious 'skew / imbalance / unevenness' in the National ET facility utilization pattern, making longer QUEUE at Free CQAE Labs. This aspect has been	DTIS scheme is for greenfield testing facilities and vision for any existing lab (CQAE Labs) is out of scope of this project. Information related to the DTIS guidelines have been provided in the RFP. The scheme guidelines can also be accessed using the mentioned link: https://www.ddpmod.gov.in/pdfuploadforreference/scheme-guidelines-dtis-amendment The assessment of the market and projections are required to be ascertained independently by the Bidders

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		<p>Infrastructure will provide easy access and thus meet the testing needs of the domestic defence industry. One of the main impediments for domestic defence production is lack of easily accessible state-of-the-art testing infrastructure. The defence testing infrastructure (DTI) is often capital intensive requiring continuous upgradation and it is not.....</p>	<p>recognized and published in GUNVATTA-2020 journal (attached). Unless existing CQAE facility utilization are made payable at market rates, the new DTIS-ET facility may find lesser clients to make the paid facility optimally utilizable, self-sustainable and profitable.</p> <p>MEIL Question: What is Govt.'s long term plan on "FREE" Environmental Tests at CQAE Labs?</p>	

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2	Sl.17.1, Table1: (a) Similar Experience	SPV members can jointly meet the scoring criteria, i.e., if one member of the consortium meets the required technical criteria, the consortium will be considered meeting the respective criteria	We understand that if the lead bidder or one of the JVC/consortium member has the complete experience, the Consortium will be awarded marks (out of 10) based on that and NOT the average marks of all 5 JVC/ Consortium partners. Please confirm if our understanding is correct?	Please refer clause 17.1 (b) “if one member of the consortium meets the required technical criteria, the consortium will be considered meeting the respective criteria”. and not average marks. RFP conditions are self-explanatory.
3	Sl.17.1, Table1: (b)	Tests and testing range, capability and capacity - 30 marks and (c) Certifications and military standards - 10 marks.	On similar lines as for (a) above, the marks of the most qualified JVC/ consortium member will be considered and not the average marks of all 5 JVC/ consortium partners. Please confirm if our understanding is correct?	Please refer clause 17.1 (b) “if one member of the consortium meets the required technical criteria, the consortium will be considered meeting the respective criteria” and not average marks. RFP conditions are self-explanatory.
4	Sl.17.1(a)	"Bidders who score at least 70 marks out of 100 in the	We understand from it that from the Bid Process angle, there is no difference between	Please refer clause 17.1 (a). RFP conditions are self-explanatory.

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		overall technical evaluation would be eligible for the next stage of evaluation, i.e., financial bid opening."	JVC/ Consortium securing 80% marks or 90% marks, as long as they have secured qualifying (70%) marks. Please confirm if our understanding is correct?	
5	Sl.17.2, Table 2: Similar Experience:		Does it mean having these test facilities in-house within the Company? or, having experience of getting these tests done for our Company's products in NABL Test Facilities? Please clarify.	As per Clause 17.2 "Similar experience refers to Bidder having experience in executing similar work which includes undertaking testing, calibration. quality control, certification etc., and similar industry which includes aerospace and defence, automotive, heavy industries, electronics, mechanical, etc." Similar Experience refers to having the experience in executing similar work by the company and not having the experience of getting it done.
6	Sl.17.3, Tests and testing capability, range and capacity:		Is there any criteria or, QR for the building size and quality of building and also quality of test equipment?	The test, testing capability, range and capacity to be ascertained by the Bidder subject to meeting the mandatory requirements stipulated in the RFP. , The Bidders need to provide details of the building design plan and quality in the DPR. The details furnished in the DPR will be evaluated during DPR evaluation. The details about quality of test equipment needs to be furnished as part of the DPR. The testing facilities need to be NABL accredited as per ISO/IEC 17025.
7	Sl.17.3		Since building (flooring, roof type etc) specifications are not defined, we plan to choose our own	The bidder can select their own optimal building design and are required to provide building design specifications as part of the DPR, for evaluation.

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			optimal building design specification. Please confirm, it is OK?	
8	Page 96, (R) ARTICLE 9 - PROJECT SITE:		Can the ET facility be erected in a long-lease MIDC premise? MIDC is Maharashtra Industrial Development Corporation. Long Lease can be, for example 30+ years lease. All statutory requirements will be met. Cumulative premise rental cost will be quoted as part of the bid cost under L1 consideration. Please confirm that it is acceptable.	Bidders can propose any suitable location for setting up the testing facility, provided they have access to the land at the time of submission of the Bid, justified business case and fulfil the requirements of DTIS scheme (e.g. it should be Greenfield Defence Testing Infrastructure) and RFP. Please refer clause 1.4 (e), RFP conditions are self-explanatory.
9	Sl.17.5, Table 14 DPR Evaluation:		30 marks are together for 11 points: Understanding + Coverage (10 points). Is it a qualitative judgement or is there any assessment matrix to get guided?	RFP conditions are self-explanatory
10	Sl.17.6, Table 5, Presentation evaluation		20 marks are together for 4 serials, with 8 sub-points under serial 2. Is it a qualitative	RFP conditions are self-explanatory

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			judgement or is there any assessment matrix to get guided?	
11	I&B 4.1 EMD/ Bid Security		INR 80,00,000/-(Eighty Lakhs) in the form or irrevocable Bank Guarantee. Please confirm if Micro, Small & Medium Enterprises (MSMEs) are exempted. Please acknowledge.	Bid security stands deleted. The Bidders need to submit only the Bid Securing Declaration as per format provided in the RFP.
12		General	Please confirm the maximum dimensions of the equipment to be tested in the test facility to be created by the implementation agency that should endeavor to meet the requirements of DTIS.	The bidders need to provide the details, in their DPRs as part of their Bid documents, about the capability and capacity of the test equipment proposed for each test. The bidders will be evaluated based on the capability they will be providing for each mandatory and additional test.



(Kuldip Singh Nehra)
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